

## Global Associate Program

at Atheneum / suited for recent graduates

### The Company

Atheneum is a global platform revolutionizing market research & knowledge sharing across the business community. Our mission is to accelerate the decision making of our clients by connecting them to the world's top professionals and industry leaders. We deliver interactions that generate intelligent insights & creative ideas ensuring our clients can drive their business forward efficiently.

### The Opportunity

Successful candidates at Atheneum are *resourceful, goal driven, highly energetic and focused*.

As an Associate you will be *connecting top industry professionals* with Atheneum's clients to help them understand niche industries & commercial markets. You will be required to engage with hot industry topics, conduct secondary research and *identify & screen professionals with key knowledge*.

The role is fast-paced with intense recruitment-research and communication required, along with being able to multi-task across a variety of running projects simultaneously.

Associates will *develop skills in negotiation, professional communication, client service, conflict resolution, and receive multiple training opportunities* to pave their way to successful careers in commercial and operational leadership. Once you excel at the core delivery requirements of the Associate role, you will take on additional responsibilities, including overall project management, client relationship management, and coaching of junior colleagues. You will receive intensive training on the core dimensions it takes to become a self-sufficient commercial leader, including account management, business development, negotiation, leadership, recruitment, and talent development. The *best in class* will have a chance to take part in the *International Office Swap Program* and work in one of our offices in New York, Santiago de Chile or Shanghai.

### Profiles We Are Seeking

We're not concerned about what you've studied. We'll teach you how to be successful in this role, but you should have an interest in working in a *client-oriented, fast changing* capacity.

This is a position for a smart, high talented individual with a proven academic record and high emotional intelligence. You should enjoy connecting with people, be an exemplar of professionalism, and highly motivated by exceeding *targets*.

- First professional work experience
- Bachelor's degree, with strong academic credentials and noteworthy extracurricular leadership
- Fluency in English is essential. Fluency in an additional European language is a plus

### Professional development

- Three weeks of comprehensive business on-boarding training
- Continued on-the-job training & sector education: introduction to our clients' businesses - private equity, consulting, corporate
- Mentor Program - you will have a senior colleague assigned acting as your coach.
- Swap program to international locations (best in class)
- German Language classes

### Application process

It's important you *read up about the company* before applying.

Apply **only** through <https://careers.jobscore.com/careers/atheneumpartners>

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